

# NCDPI Cat2 Vendor Townhall

*October 12, 2021*

# Topics

- Team Introduction
- DPI Primary Contact
- Cat2 Workflow
- FY21 Reflection
- Vendor Processes
- DPI Cat2 Processes

# Team Introduction

- Michael Ramsey – Director School Connectivity
  - Michael.Ramsey@dpi.nc.gov
- Roxie Miller – E-rate Team Lead / Contracts Lead
  - Roxie.Miller@dpi.nc.gov
- Susan Boros
  - Susan.Boros@dpi.nc.gov
- Adam Benjamin
  - (coming.soon)@dpi.nc.gov
- To be named later
  - (coming.later)@dpi.nc.gov

# Cat2 Workflow

- Quote Request
  - Respond
    - No-bid
    - Quote
  - Timeline
- [Applicant Mini-bid](#)
- Letter of Intent to Winning Bidder
- Vendor Response
  - Final Quote with DPI Contract Number
  - Item 21 - **REQUIRED**

# FY21 Reflection

- What went well
- What needs reflection
- From your perspective
  - What went well
  - What needs reflection
  - What can be done differently

# Vendor Processes

- Vendor Pricing Changes
- Distribution Lists
- Eligibility of Products
  - OEM SKUs
  - ESL
  - Percent Eligibility of Offered Equipment/Service
  - Categorization of Products on Item 21
- Contract Numbers

# DPI Cat2 Processes

- SPI Billing
- Matching Funds
  - LEA - PRC073
  - Charters – PRC036
  - E-rate Non-discount Percent Covered
  - Funds Not Usually Dropped Until State Budget Set in Early Fall
  - Funds Do **NOT** Carry-Over to the Next Year
    - If there are equipment issues, let us know

# Questions?



# In Closing:

- Contact us if you need anything
  - [connectivity@dpi.nc.gov](mailto:connectivity@dpi.nc.gov) (whole team)
- Training (Let Us Know If You're Interested)
  - Mini-Bid
  - Item 21
  - Other?

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